

## **LEVEL 3 (ADVANCED) INTRODUCTORY CERTIFICATE IN MANAGEMENT (MEAT AND POULTRY)**

To achieve this certificate, candidates will need to complete the mandatory unit and 1 optional unit.

### **Mandatory Unit**

Unit 22          Planning and managing developments in the organisation  
(F/103/5387)

This unit has 20 notional learning hours. Assessment for this unit will be via a project report with practical recommendations.

### **Optional Unit – 1 unit required**

Unit 11          Management structures and people (R/103/5376)

Unit 12          Understanding key personnel systems (D/103/5378)

Unit 13          Keeping up to date with employment legislation (Y/103/5377)

Unit 14          Making money in a regulated environment (H/103/5379)

Unit 15          Understanding the economic environment (Y/103/5380)

Unit 16          Managing markets and customer relationships (D/103/5381)

Unit 17          Making a business case to justify expenditure (H/103/5382)

Unit 18          Monitoring and controlling costs (K/103/5383)

Unit 19          Performance management through key performance indicators  
(M/103/5384)

Unit 20          Leadership and change (T/103/5385)

Unit 21          Change and continuing professional development (A/103/5386)

Each unit has 10 notional learning hours.

Assessment for each of the above units is an assignment with a requirement of 500 words each. The Meat Training Council will provide an assignment structure and marking key for each unit.

The above units will contribute towards the Advanced Certificate in Management (Meat and Poultry) award.